

**THE GOVERNMENTAL PURCHASING
ASSOCIATION OF NEW JERSEY PRESENTS**



**SEVENTH ANNUAL EDUCATIONAL
SYMPOSIUM**

(APRIL 3– 5, 2019)

TROPICANA HAVANA TOWER CONFERENCE CENTER

ATLANTIC CITY, NEW JERSEY

Wednesday, April 3, 2019

8:00am – 9:00am

Registration, Continental Breakfast & Exhibitors

9:00am – 9:10am

Welcome – Michelle DeFrancis, President

9:10am – 10:50am

**Key Note Address – Discovering your memory
power**

Mathew Goerke - President, The Memory Switch

This energetic presenter teaches you how to remember names, faces and key information shared by staff and peers. He will also teach you to improve time management and make presentations without notes.

DCA Course #14610-1: 2 Contact Hour Approved for:

QPA – Office Administrative/ General Duties, CMFO/CCFO – Office Management & Ancillary Subjects, RMC – Professional Development, CPWM - Management

Rutgers: 2 Credit RPP0/RPPS Management/Supervision

NJWEA Course # 03-011918-30: 2 TCH

10:50am – 11:10am

Break & Exhibitors

11:10am – 12:00pm

Affirmative Action Compliance

Anthony E. Carlos, Investigator, EEO Monitoring Program for the State of New Jersey Department of the Treasury, Division of Purchase and Property, Contract Compliance and Audit Unit

Public Agency Audits are conducted to ensure that its contract awarding procedures are in compliance with Equal Employment Opportunity and Affirmative Action law pursuant to N.J.S.A. 10:5-31 et seq., and N.J.S.A.17:27-1. Are you in Compliance?

DCA Course #14610-2: 1 Contact Hours Approved for:
QPA – Procurement Procedures, CMFO/CCFO – Financial & Debt Management,
RMC – Finance, CPWM – Government

Rutgers: 1 Credits RPPO/RPPS Public Purchasing
NJWEA Corse # 03-011918-30: 1 TCH

12:00pm – 1:30pm

Lunch & Exhibitors

1:30pm – 3:10pm

Procurement Yellow Book

Goods and Services Bid Specifications:

Joseph Valenti, Chief, Bureau of Local Management Service,
DLGS, DCA (Retired)

Marc H. Pfeiffer, Assistant Director, Edward J. Bloustein
School of Planning and Public Policy

This session is to review local government procurement standards and practice. To review Goods and Services Specifications also known as the “Procurement Yellow Book”

DCA Course #14610-3: 2 Contact Hours Approved for:
QPA – Procurement Procedures, CMFO/CCFO – Financial Debt Management,
RMC – Finance, CPWM -Government

Rutgers: 2 Credits RPPO/RPPS Public Purchasing
NJWEA Corse # 03-011918-30: 1 TCH

1:45pm – 2:45pm

Vendor Session – Working with Government

Entities

(This Session is for Exhibitors only)

Francine Shames, GPANJ Executive Director/ Purchasing
Officer of Plainsboro Township (Retired)

3:10pm – 3:30pm

Break & Exhibitors

3:30pm – 4:20pm

What is a Smart Community and How to

Fund it

Bonnie Graziano, Energy Executive, with over 20 years
working for public utilities.

Gary Finger, Regional Manager /Clean Energy Program

This session will educate attendees on emerging technologies and available
finding avenues. Stay up to date with state programs that can help
maximize infrastructural benefits while minimizing risk and enable capital
improvements without using additional capital or incurring general
obligation debt.

DCA Course #14610-4: 1 Contact Hours Approved for:
QPA – Green Purchasing, CMFO/CCFO – Financial Debt Management,
RMC – Finance, CPWM -Government

Rutgers: 1 Credits RPPO/RPPS Management/Supervision
NJWEA Course # 03-011918-30: 1 TCH

4:20pm – 5:10pm

Tax Lien Sale - Competitive Contracting

Michele Bado, QPA Hamilton Township

Danielle Peacock, CTC Hamilton Township

Using Competitive Contracting for tax lien sale. This session will cover the
process of the differences of this new regulation.

DCA Course #14610-5: 1 Contact Hours Approved for:
QPA – Procurement Procedures, CMFO/CCFO – Financial Debt Management,
RMC – Finance, CPWM -Government, CTC Enforcement

Rutgers: 1 Credits RPPO/RPPS Public Purchasing

6:00pm – 7:45pm

Vendor Reception with Food Stations

8:00pm – Beyond

Hospitality Reception

Thursday, April 4, 2019

8:00am – 9:00am

Registration, Continental Breakfast & Exhibitors

9:00am – 10:40am

Public Procurement Legislative Update

Joseph Valenti, Chief, Bureau of Local Management Service, DLGS, DCA (Retired)

Francine Shames, GPANJ Executive Director/Purchasing Officer of Plainsboro Township (Retired)

This session is designed to inform local public purchasing agents and other local officers and employees of significant pieces of procurement legislation signed into law since April 2018. Discussion will focus on the impact of newly enacted procurement laws.

DCA Course #14610-6: 2 Contact Hours Approved for:

QPA – Procurement Procedures, CMFO/CCFO – Financial Debt Management, RMC – Finance, CPWM -Government

Rutgers: 2 Credits RPPO/RPPS Management/Supervision

NJWEA Course # 03-011919-30: 1 TCH

10:40am – 11:00am

Break & Exhibitors

11:00am – 11:50am

Change in Conditions Clause – How does it work.

Jason Martucci, Esq. Legislative and Regulatory Affairs Officer, State of New Jersey, Department of Community Affairs, Division of Local Government Services.

This session will focus on the Regulatory update that has affected the Local Public Contracts Law regarding Change in Conditions Clause.

DCA Course #14610-7: 1 Contact Hours Approved for:

QPA – Procurement Procedures, CMFO/CCFO – Financial Debt Management, RMC – Finance, CPWM -Government

Rutgers: 1 Credits RPPO/RPPS Public Purchasing
NJWEA Corse # 03-011919-30: 1 TCH

11:50pm – 1:00pm

Lunch & Exhibitors

1:00pm – 2:40pm

40A:11-1 Versus 18:A 18:A

Joseph Valenti, Chief, Bureau of Local Management Service,
DLGS,DCA (Retired)

James Shoop, Retired School Business Administrator, School Business
Official, and Purchasing Agent for the Passaic Public School District

This session will focus on new changes between the Contracts Law.
There will be a Q and A session **MAKE SURE TO BRING YOUR
QUESTIONS!**

DCA Course #14610-8: 2 Contact Hours Approved for:
QPA – Procurement Procedures, CMFO/CCFO – Financial Debt Management,
RMC – Finance, CPWM -Government

Rutgers: 2 Credits RPPO/RPPS Public Purchasing
NJWEA Corse # 03-011919-30: 1 TCH

2:40pm – 3:30pm

Claimants Certification – How to pay bills without it?

Gerry Seneski, CPA, RMA
Chief Financial Officer / Cumberland County Treasurer

This session will cover pros and cons of the claimants certification and
how to do navigate the rules.

DCA Course #14610-9: 1 Contact Hours Approved for:
QPA – Procurement Procedures, CMFO/CCFO – Financial Debt Management,
RMC – Finance, CPWM -Government

Rutgers: 1 Credits RPPO/RPPS Public Purchasing
NJWEA Corse # 03-011918-30: 1 TCH

3:30pm-3:50pm

Break

3:50pm-4:40pm

Procurement Fraud and Corruption

Jessica Weisman, Supervisory Senior Resident Agency,
Atlantic City, Federal Bureau of Investigation

This session will focus on actual cases on Procurement Fraud and
Corruption, from an FBI agent.

DCA Course #14610-11: 1 Contact Hours Approved for:

QPA – Ethics, CMFO/CCFO – Ethics,

RMC – Finance, CPWM – Ethics

Rutgers: 1 Credits RPPO/RPPS Ethics

NJWEA Course # 03-011919-30: 1 TCH

6:00pm – 7:30pm

GPANJ President's Reception with Food Stations

8:00pm – 9:30pm

Hospitality Reception

Friday, April 5, 2019

8:30am – 9:30am

Registration & Hot Breakfast Buffet

9:30am – 11:30am

Prevailing Wage Compliance and Regulations

Kevin Triplett, Section Chief,

This session will bring you current on the laws regarding prevailing wage and the regulations which will assure compliance.

DCA Course #14610-10: 2 Contact Hours Approved for:

QPA – Procurement Procedures, CMFO/CCFO – Financial Debt Management,

RMC – Finance, CPWM -Government

Rutgers: 2 Credits RPPO/RPPS Public Purchasing

NJWEA Course # 03-011920-30: 1 TCH